



BARNEGAT TOWNSHIP SCHOOL DISTRICT

550 BARNEGAT BOULEVARD NORTH

BARNEGAT, NEW JERSEY 08005

(609) 698-5800 FAX (609) 660-5974

Karen M. Wood
Superintendent

Lourdes LaGuardia
Business Administrator/Board Secretary

Request For Proposal

Health Insurance Brokerage Services

RFP -18-07

In accordance with N.J.S.A. 18A:18A-4 et seq., the Barnegat Township Board of Education is requesting proposals from New Jersey licensed insurance brokers interested in providing the district with health insurance services for the 2018-2019 school year. The successful firm must have a minimum of five years experience in the preparation of health insurance packages for Barnegat Board of Education or other New Jersey Boards of Education. In addition, the agency must have prior experience in providing employee benefit market analyses, policy options, and cost analyses in direct support of Boards of Education negotiations of labor contracts. The Barnegat Board of Education currently has approximately 400 participants in the medical, prescription and dental plans (exclusive of those who waive benefits under the District's "buyback plan").

Health Insurance

Scope of Work

The successful firm/individual shall be prepared to provide policies that include the following:

- Firm quotations for the 2018-2019 school year reflecting competitive market analyses of coverages available
- A full outline of coverage and limits of liability
- Identification of the specific insurance carrier(s)
- Sixty (60) days notice clause on any cancellation of coverage
- Specific endorsements and/or exclusions
- Changes to the district's existing coverage (must be provided in a cover memo that accompanies the quotations)
- Agreement to furnish an annual report (within ninety (90) days before the end of each annual renewal date) of all claims including claimant's name, amount paid and the amount reserved.

In addition, the successful firm/individual will be expected to provide direct support and counsel, including possible on-site meeting attendance, to the Board of Education labor contract negotiating team relative to options and costs for employee benefits.



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All proposals shall include the following minimum information:

1. Name of the individual(s) to be assigned to perform the tasks.
2. Professional experience and education of the individual(s) to be assigned including a listing of experience with the Barnegat Township Board of Education and/or experience with other New Jersey public entities.
3. A statement concerning the ability of the firm/individual to perform tasks assigned by the District in a timely fashion.
4. Professional licenses and certifications held by the individual(s) to be assigned.
5. A description of the support staff available to the individual(s) to be assigned.
6. A copy of a Certificate of Insurance, issued by an insurance carrier licensed in the State of New Jersey, for the firm/company showing the amount of professional liability insurance and all other coverage in place as of January 1, 2018.
7. A list of four professional references with addresses and telephone contact numbers. Three must have direct knowledge relating to your experience in the requested service.
8. A copy of the Certificate of Employee Information Report or Form AA-302 Initial Employee Information Report.
9. A copy of your Business Registration Certificate.
10. A description of any previous services to the Barnegat Board of Education that provide the firm with a familiarity with our District.
11. Costs quoted to perform the specified services. PLEASE NOTE: These costs must be provided at the time of submittal.

Term

1. The Health Insurance Brokerage RFP will cover three one year terms. The Board reserves the right to exercise renewal thereafter.
2. The length of the terms for the Health Insurance Brokerage contract shall be July 1, 2018 to June 30, 2019; July 1, 2019 to June 30, 2020, and July 1, 2020 to June 30, 2021.



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Request For Proposal

for

HEALTH INSURANCE BROKERAGE

2018-2019

(Return this page with your Health Insurance Brokerage Proposal)

1. Health Insurance Brokerage

The Health Insurance Brokerage firm's staffing fee structure, hourly rates and other costs will be as follows:

The Health Insurance Brokerage firm agrees to provide these services for the amounts quoted as follows:

Health Insurance Brokerage Services
for 2018-2019

\$ _____

2. Employee Benefit Labor Contract Negotiations

Additional staffing fee structure, hourly rates and other costs for direct support of the Board of Education in labor contract negotiations with respect to employee health and other benefits.



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Superintendent

Lourdes LaGuardia
Business Administrator/Board Secretary

Signature _____ Date: _____

Title or Office _____

SUBMISSION REQUIREMENTS

All responses to this Request For Proposals (“RFP”):

1. The deadline to submit all RFP packages is Tuesday, May 8th, 2018. Responses to the RFP must be received prior to 10:00 a.m., prevailing time on the date on which they are due. Submissions received after that date and time shall not be considered.
2. Must be enclosed in a sealed envelope bearing the name and address of the submitter, the name of this RFP, and the RFP due date on the outside of the envelope.
3. Responses which are to be hand delivered the day of the opening must be taken and presented to the Board Secretary at the time the responses to this RFP are called for.
4. Responses to this RFP which are to be mailed, shall be mailed to:

Lourdes LaGuardia, SFO, RSBO
 Business Administrator/Board Secretary
 Barnegat Township Board of Education
 550 Barnegat Boulevard North
 Barnegat, NJ 08005

5. The Board will not be responsible for late mail deliveries and no responses to this RFP will be accepted by the district if received after the time stipulated above.
6. An original and three copies of your response to this RFP must be submitted for your response to be deemed complete.
7. The School Board will consider the proposals at the May 2018 Regular Board of Education meeting.



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SELECTION CRITERIA

The selection criteria to be used in awarding a contract or contracts described herein shall include:

1. Qualifications of the individuals who will perform the tasks and the amounts of their respective participation;
2. Experience in providing the professional services requested and references related thereto;
3. Ability to perform the tasks in a timely fashion, including staffing and familiarity with the subject matter and the District;
4. Location (distance) of primary office in relation to the District Administrative Offices;
5. Recent, current and projected work load of the individual or firm.
6. Thoroughness and completeness of the applicant's submittal.

The Barnegat Board of Education shall award professional services contract(s) to the firm or firms that best meets the needs and interests of the District.

The Board reserves the right to negotiate all the terms and conditions of a professional services contract with the successful firm or firms to obtain the most cost advantageous services for the District.